

Opportunities with Wallonia-Belgium

Your agile gateway to health innovation in Europe

Looking to engage with one of Europe's most vibrant dense and innovative life science ecosystem?

- Leverage Wallonia's strengths across pharma & biotech, medical devices & in vitro diagnostics, nuclear medicine, and digital health.
- Collaborate in a region that combines clinical research excellence, a highly skilled and productive workforce, state-of-the-art infrastructure, and agile public support (grants & incentives).
- Strategically located at the heart of Europe, Wallonia ensures seamless access to EU markets. It is a leading biotech hub connected to world-class clusters, organizations, and both public and private financing opportunities.

AWEX Wallonia & our Birmingham office can support your growth ambitions

- Liaise with Wallonia's dynamic local ecosystem — including industry leaders, innovation clusters, and global players.
- Partner with university hospitals and clinical networks with phase 1 trials validated in as little as 2 weeks.
- Identify partners and access tailored lab or industrial space designed to scale medtech and biopharma operations.
- Navigate legal, regulatory, and funding frameworks with dedicated, personalised support.

Secure your 1-2-1 Discovery Talk appointment today.

Email: international@medilinkmidlands.com



Wallonia.be

welcome@investinwallonia.be

Opportunities with Flanders, Belgium

Discover why Flanders is a leading life sciences hub, where innovation meets opportunity:

Ranked 1st for R&D growth per year, per employee, 2nd for clinical trial applications per capita, and 3rd for number (bio)pharma researchers per capita Flanders is at the forefront of life sciences innovation.

Flanders Investment & Trade offers unparalleled support to help your business thrive:

- **Connections:** Access our world-renowned research centers, hospitals, universities, and incubators, staffed by experts ready for knowledge transfer.
- **Incentives and Grants:** We inform you about and assist you in applying for various incentives and grants that can reduce your operational costs and support your business growth.
- **Infrastructure:** We identify and help you secure the ideal infrastructure for your operations, from office space to specialised equipment.
- **Comprehensive Support:** Benefit from workforce recruitment, training programs, and partnerships with local suppliers.

Join us in Flanders and be part of a thriving life sciences community. Let's innovate together!

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Opportunities with China



EFEC – Excellence First Enterprise Consultancy, with nearly **20 years of cross-border experience**, specialising in building successful UK/China partnerships in the **medtech sector**.

If you are looking to do business with or in China, EFEC can help with:

- Entry strategy and market research
- Connections with Chinese suppliers, customers, investors or manufacturing partners
- Cultural integration & government relation support
- Access to extensive Innovation Hub

EFEC is providing free consultation and discovery talks to the Medilink Midlands community.

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Opportunities with NRW, Germany

Looking to explore medtech opportunities within the dynamic business location in the centre of Europe – the North Rhine-Westphalia?

- Access representatives from Germany's industrial heartland, which earns 20.5% of the German GDP.
- Speak to the experts about market-entry services for UK companies.

Innovation expert David Schneider can support with:

- Information about opportunities within the dynamic business location in the centre of Europe – the North Rhine-Westphalia.
- Support accessing relevant networks, ecosystems, clusters & professional associations.
- Identifying properties and sites in NRW, as well as information about markets.
- Access to legal, accounting and HR professionals.

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Opportunities with Thuringia, Germany

Explore investment and business opportunities in Thuringia – a leading location for medical technology, photonics and diagnostics.

- Access to 280m people in a radius of 500 miles
- Global players like ZEISS, JENOPTIK, SCHOTT and many innovative smaller companies

LEG Thüringen is your one-stop shop for

- Finding industrial and commercial properties for your project.
- Consultation about financing and incentive programmes.
- Support in recruiting skilled personnel.
- Assistance with founding a company and setting up operations.
- Access to local partners from industry and research.

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